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ECONOMIC DIMENSIONS OF SUSTAINABLE TOURISM IN BULGARIA

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ABSTRACT

The tourism industry is one of the key sectors for economic growth. In the context of expansion and development of the tourism sector worldwide, assessment of its sustainability in the regions or countries becomes an important goal of strategic planning, main tool for maintaining a balance between current and future prospects for their development, especially in the areas with a tourism-based economy. Sustainable tourism can maintain the balance between economic development and environmental protection. The article aims to analyze the main economic dimensions of sustainable tourism in Bulgaria and to highlight opportunities for its development. The analyzed data of the selected indicators for the evaluation of sustainable development of Bulgarian tourism demonstrated quite stable development.

Key words: sustainable development, economic benefits, tourism destination, sustainable tourism indicators

INTRODUCTION

The tourism industry is one of the key sectors for economic growth. In the context of expansion and development of the tourism sector worldwide, assessment sustainability in the regions or countries becomes an important goal of strategic planning, main tool for maintaining a balance between current and future prospects for their development, especially in the areas with a tourism-based economy. Now sustainable development and sustainability are key elements of the debate on how to use tourism's natural and social resources to gain economic benefits (1). Sustainable tourism can maintain the balance between economic and sociocultural development and environmental protection.

The major drivers of sustainability in all tourism industries remain the competitiveness and profitability (2). Bulgarian tourism sector faces the challenge of increasing its competitiveness and economic performance

*Correspondence to: Dora Doncheva, Department of Economics, Faculty of Economics, Trakia University, Stara Zagora, Bulgaria, 042/699 428, e-mail: dora.doncheva@uni-sz.bg while at the same time adopting and implementing the idea of sustainable development, with the understanding that in the near future, competitiveness will depend almost entirely on sustainability (3).

Today, improving economic efficiency and economic performance maximizing optimizing the use of natural and social resources is one of the foundations of the new Sustainable Development Agenda 2030 of the United Nation. Bulgaria is committed to the implementation of the principles of sustainable development at national level and the implementation of this document (4), which sets 17 Sustainable Development Goals (SDGs). Tourism has the potential to contribute, directly or not, to all of these goals but three of them are those that are particularly related to the sustainable tourism. The Ministry of Tourism is designated as responsible for the implementation of two sub-goals and has a role in the realization of a third sub-goals as follows (5-6):

- SDG 8. Promote sustained, inclusive and sustainable economic growth, employment and decent work for all; sub-goal 8.9 - by 2030, devise and implement policies to promote sustainable tourism that creates jobs and promotes local culture and products;

- SDG 12 Ensure sustainable consumption and production patterns; sub-goal 12b develop and implement tools to monitor sustainable development impacts for sustainable tourism that creates jobs and promotes local culture and products;
- SDG 6 Ensure availability and sustainable management of water and sanitation for all; sub-goal 6.4 by 2030, substantially increase water-use efficiency across all sectors and ensure sustainable withdrawals and supply of freshwater to address water scarcity and substantially reduce the number of people suffering from water scarcity.

Tourism Strategy 2030: focus on sustainability

The growth of tourism in recent years has demonstrated its importance as an activity that generates wealth, employment and the development of new economic activities. However, this growth has brought important challenges in terms of making the development model compatible with local communities and with the Sustainable Development Goals (7). In this context, governments and tourism stakeholders demand to develop the tourism strategies and policies that relies on the principles of sustainability.

In Bulgaria, in the recent year the tourism registered positive results that reinforce its capacity to generate more revenue and employment and to extend the activity throughout the year and all over the country. It is recognized, therefore, that tourism has the capacity to be a sustainable activity throughout the year and to add value to local communities and the country as a whole.

The Bulgarian Government launched in 2014 and updated in 2017 the National Strategy for Sustainable development of Tourism 2014-2030, which defines the vision for the Bulgarian tourism industry for the next 15 years: "To make Bulgaria a year-long destination whose development is based on the principles of sustainability - optimal use of resources, respect for the socio-cultural authenticity of local communities, ensuring reliable economic activity and an even distribution of socio-economic benefits" (8). As Bulgaria is in its early stages of development of sustainable tourism the responsible authorities have to provide the necessary conditions for the sustainable development of the sector by balancing the

tourists' well-being and local communities, the needs of the natural and cultural environment and the development and competitiveness of the destination and business (9).

The Bulgarian National Tourism Strategy 2030 establishes four strategic pillars:

☐ To create a favorable environment and business area for developing Sustainable Tourism;

☐ To develop a competitive Tourism sector;

☐ To promote Bulgaria and successfully positioning the country in the world tourism market as an attractive destination;

☐ To balance the development of tourism areas.

The importance of Tourism's economic sustainability performance and its measurement

Maximization of economic benefits, increasing of competitiveness and growth are the main objectives of managers of tourism businesses. Achieving these goals require the use of proper economic sustainable indicator that will allow managers and other decision-making stakeholders to measure economic sustainability and think more strategically.

The importance of sustainability in tourism and measurement and interpretation highlighted by many authors throughout the literature (10-15). In addition, the European Union (16), World Tourism Organisation (WTO) (17), the European Environment Agency (EEA) (18) and the Organization for Economic Co-operation and Development (OECD) (19) have issued a document describing sustainability indicators and their measurement in all three pillars - economic, environmental and social. These measurements explore and highlight the role of tourism of some key areas, such as: inclusive and economic sustainable growth; social inclusiveness, employment and poverty reduction; resource efficiency, environmental protection and cultural values, diversity and heritage.

As mentioned earlier, the aim of sustainable development is to incorporate an environmental perspective through economic policy. That concept became the environmental protection a key issue. Tourism has enormous impact on the environment and environment is often considered as a major pull factor for the tourism as the quality of nature is an essential part of natural attraction as far as tourists'

demand is concerned (20). This is the reason many tourism units to focus on environmental sustainability preservation which can bring economic savings to them in terms of water, electricity, etc. However, the economic sustainability should be put above social and environmental sustainability and incorporate into decision-making process due to overall economic impact of tourism sectors accommodation, food and beverage, transport and tourism agencies, have on the national economy. For this reason. economic performance is and should be taken as the most important of all three pillars (21).

The economic dimensions of sustainable tourism cover overnight stays, bed occupancy, tourism receipts and expenditures, contribution of the tourism to the country's GDP and employment; tourism establishments participating in tourism value chain, tourism's investment and etc.

These indicators should be regularly monitored on national and regional level.

MATERIALS AND METHODS

UNWTO defines Sustainable tourism as a form of tourism which meet the needs of tourists. the tourism industry, and host communities today without compromising the ability of future generations to meet their own needs (22). In this context, the sustainable tourism should make more optimal use environmental resources, respect socio-cultural authenticity of host communities and ensuring long-term economic operations, providing fairly distributed socio-economic benefits among all stakeholders.

The above-mentioned goals for making tourism more sustainable forms a complex economic activity that face a set of economic, environmental and social challenges, which require adequate system of indicators for measurement and management of sustainable tourism.

There are several systems for measuring sustainable tourism proposed by some governmental bodies and country. Sustainable tourism indicators presented in the background material were compiled in studies developed by organizations as: United Nations Statistics Division (UNSD), the Statistical Office of the European Communities (EUROSTAT), the Organisation for Economic Co-operation and Development (OECD), the World Tourism Organization (UNWTO) and the European

Environment Agency (EEA). These organizations developed a harmonised system of tourism satellite accounts (TSA:RMF 2008) (23) and its update throughout the years. It is the internationally recognised framework for measuring tourist activity and the importance of tourism to national or regional economies and can tell us how much tourism contributes to an economy and how many jobs it creates. The TSA framework consists of 10 tables relating mostly to the demand side and some of them relating to supply side of the sustainable tourism based on macroeconomic variables such as gross value added, gross domestic product, employment.

In 2017 UNWTO launched the Statistical Framework for Measuring Sustainable Tourism initiative (MST Framework), which aims to integrate current economic focused frameworks and environmental, social and cultural dimensions (24).

In addition to the indicators proposed in the TSA:RMF 2008, this study also uses some of the indicators proposed in the DPSIR framework, in terms of the economic dimensions of sustainable tourism. DPSIR is an abbreviation for Driving forces, Pressure, State, Impact and Responses framework, advocated by the Environment Agency (based on the OECD Pressure State Response (PSR) model) allows to be identified some principal interactions between tourism and the environment (25).

The two frameworks were chosen due to allowing data and official statistics from different sources about various dimensions of sustainable tourism to be integrated in them. This provide an information that could be used for monitoring, evaluation, assessment, modelling and projections – the important activity for decision-making progress.

Data used in the various analyzes in the study were collected from different official statistics as: The System of National Accounts (SNA) (26); National Statistical Institute (NSI) (27); Infostat (28); The World Bank (29); Eurostat (30); OECD.stat (31); World Travel and Tourism Council (WTTC) (32). The reference period covers 2008-2018, the period after the accession of Bulgaria to the European Union and recovery after the World economic crisis from 2008 and make a review of ten years forecast.

RESULTS

This section is separated into four parts – Tourism in the Economy, Tourism demand, Tourism supply and Driving Forces for Sustainable Tourism.

Tourism in the Economy

Tourism in Bulgaria is a priority sector as it contributes to sustainable development, protection of nature, prosperity of local communities, and economic growth (33). According to WTTC in 2018 tourism directly contributed 3.11 % of GDP and generated 3 % of total employment. The total impact of tourism (including indirect and induced) was estimated to represent 11.71 % of GDP and 11 % of employment. WTTC is expected that in 2019 the Tourism's direct contribution to GDP will grow by 2.28 % and generated jobs directly will remain 3 % of total employment. Tourism sector is important for economic growth in Bulgaria as the Accommodation and Food service activities form 12.11 % of total value added (according SNA) and total tourism's contribution to value added of 28.25 % in 2017. Related to the investments in tourism, the total tourism gross fixed capital formation forms 7.39 % of total investment in 2018, an increase by 9.04 % compared to 2017 (WTTC).

In 2018, according WTTC the total international tourism receipts were 8.37 billion BGN, the expenditures for outgoing tourism were 3.73 billion BGN resulting in net tourism revenues of 4.64 billion BGN. Thus, tourism contributed to 12.3 percent of the total export of Bulgaria in 2018.

Tourism Demand

Bulgarian Tourism shown a steady trend towards increasing the number of nights spent in the country – both Bulgarians and foreigners in reference period (2008-2018), which established the country as a favorable tourist destination. Tourism of the country is dominated by holiday, transit visitors and ones visiting family and friends. The part of visitors that are coming by professional purpose (one of every seven) is growing every year.

In 2018, Bulgaria received 12.4 million international arrivals (inbound tourists), which represents an annual increase of 6.66 % over 2017 and 45 % over 2008 (**Table 1**). There was a growth of 5.49 % in the number of

holiday visits compared to 2017 and 21.8 % over 2008. Business visitors totaled 1.7 million, an increase of 10.6 % compared to 2017 and remarkable growth by 313 % over 2008. That offer an opportunity for developing of an alternative form of tourism business/professional tourism. International arrivals spent a total of 17.75 million nights in all means of accommodation (over 66 % of all nights spent), up nearly 4 % on the previous year and more than 50% compared to 2008. The Balkans countries continue to be the top markets for inbound tourism, accounting for 53 % of international arrivals. The top five inbound markets are Romania (2 million), Turkey (1.5 million), Greece (1.3 million), Germany (1 million) and Republic of North Macedonia (609 591).

Projections set out in the National Strategy for Sustainable Tourism Development in the Republic of Bulgaria 2014–2030 (approved in January 2018) forecasts that the number of nights spent in accommodation establishment by foreigners will growth to 1503.1 thousand in 2020, 1675.8 thousand in 2025, 1868.5 thousand in 2030. The figures of forecast for nights spent by Bulgarians are 847.4 thousand in 2020, 982.4 thousand in 2025 and 1 138.9 thousand in 2030. The annual same-day visits are expected to rise to 247.7 thousand in 2030. It is important to note that Bulgaria tends to attract lower-middle-income and older visitors. According to data from national statistics, in 2018 the median age of the Bulgarian population was 43.8 years and the age of domestic tourists is tending to rise in the future. This is forecast that international tourists are tending to get even older, mainly because of predominantly lower cost of Bulgarian tourist product.

More than 90 percent of international tourists stay in accommodation establishments on the coast in July and August or in mountain resorts in December.

In 2018 the number of international departures accounted almost 6.7 million, an increase of 7.56 % compared to 2017 and 16.96 % more than 2008. The top destinations for outbound tourism in 2018 (see table 1) are Turkey (1.5 million), Greece (1.4 million), Romania (523 058), Serbia (493950) and Republic of North Macedonia (416448).

Table 1. Tourism demand of Bulgaria for period of 2008-2018

Forms of tourism	2008	2012	2017	2018	Growth 2017/	Growth 2008/	
					2018, %	2018, %	
Domestic tourism (total trips – number)	9292000	9663000	12754345	12985609	1.81	39.75	
Tourists (overnight visitors)	6493000	6801000	8948529	9096088	1.65	40.09	
Excursionists (same-day visitors)	2799000	2862000	3805816	3889521	2.20	38.96	
Night spent in all types of accommodations	6493386	493386 6800598 8948529 9096088		9096088	1.65	40.08	
Inbound tourism (total international arrivals – number)	8533000	8867000	11596167	12368363	6.66	44.95	
Tourists (overnight visitors)	5780000	6541000	8883000	:	:	:	
Excursionists (same-day visitors)	2753000	2326000	2713167	2713167 :		:	
Top markets							
Germany	759660	784678	1046219	1063502	1.65	40.00	
Greece	881458	1087260	1272997	1290313	1.36	46.38	
Romania	1769194	1468179	1943436	2035606	4.74	15.06	
Republic of North Macedonia	323400	424182	583026	609591	4.56	88.49	
Turkey	1116680	984212	1437276	1534809	6.79	37.44	
Night spent in all types of accommodations	11802017	13451440	17105567	17748925	3.76	50.39	
Outbound tourism (total international departures – number)	5727000	3758000	6227623	6698526	7.56	16.96	
Tourists (overnight visitors)	5727000	3758000	6227623	6698526	7.56	16.96	
Top destinations							
Greece	1709510	789842	1341192	1402560	4.58	-17.96	
Romania	481564	318112	480980	523058	8.75	8.62	
Republic of North Macedonia	346384	362021	396450	416448	5.04	20.23	
Serbia	485310	301623	462953	493950	6.70	1.78	
Turkey	1227189	1091214	1311252	1515894	15.61	23.53	

Source: own calculation based on data from OECD.stat; NSI, Infostat; the World bank

Tourism Supply

According to NSI in 2018 the number of accommodation establishment in Bulgaria were 3 458 (**Figure 1**) with a total bed-places of 335 597, an increase of 7.5% for properties and 21 % more bed-places than 2008. About 50 % of them are located in regions with coastal areas – South-East (29%) and North-East (21%). This results in strong dependence of Bulgarian tourism on the seasons.

However, in the last years from reference period, there is 36 percent increase in establishments in South-West region and relatively stable number of ones in South-central region. This characterized the new opportunities for development of alternative forms of tourism, e.g. cultural, historical and business tourism.

^{: -} does not apply

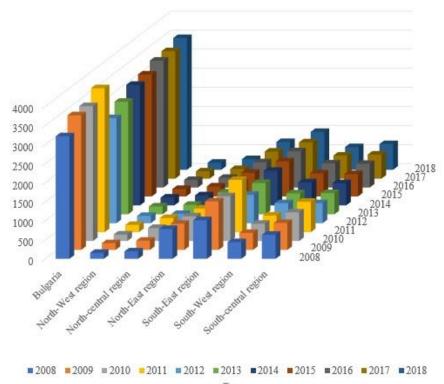


Figure 1. Accommodation establishment by statistical zones and region (NUTS 2) 2008-2018, number Source: Own calculation based on data from NSI, Infostat

The latest trends in Bulgarian tourism after the accession of the country to the EU is part of the global tourism trend. The growing free movements of people due to globalization and internationalization reflect to increased tourist

flow in last ten years. That results in the products supplied by tourism-related industries. It is noticeable that main part of tourism industries revenue is formed by inbound expenditure (**Table 2**).

Table 2. Tourism expenditures by form of tourism and main tourism industries for the period 2008-2018, million BGN

		A. Consumption products									
Year	Product	A.1 Tourism	1. Accommodation services	2. Food and beverage serving services	3. Passenger transport services	4. Travel agencies and other	5. Cultural services	6. Sports	A.2 Other	Total	
	Form of tourism	characteri stic products						and recreatio nal services	consumpti on products	Total	
∞	Domestic	382.74	81.03	105.31	126.45	5.19	59.74	5.02	110.62	493.36	
2008	Inbound	4462.45	1368.27	1743.27	708.71		582.42	59.78	1866.95	6329.4	
	Outbound	1371.99	297.09	564.5	384.47	0	102.94	22.99	2076.51	3448.5	
~	Domestic	951.03	238.24	324.26	282.9	14.34	76.8	14.49	93.47	1044.5	
2012	Inbound	4278.73	1300.36	1678.48	729.27	0	506.06	64.56	1969.26	6247.99	
	Outbound	926.42	182.01	474.95	171.68	0	76.09	21.69	748.77	1675.19	
2	Domestic	1314.76	385.33	370.41	340	80.48	108.9	29.64	123.09	1437.85	
2016	Inbound	5653.51	1537.13	2431.76	817.62	0	656	211	1668.19	7321.7	
7	Outbound	2562.91	691.75	888.17	734.52	50.84	120.34	77.29	321.13	2884.04	
_	Domestic	X	X	Х	X	Х	Х	X	X	1355.19	
2017	Inbound	X	X	X	X	X	Х	X	X	7880.92	
(4	Outbound	x	Х	х	Х	Х	Х	Х	X	3448.71	
~	Domestic	x	Х	х	X	х	Х	х	X	1536.43	
2018	Inbound	x	х	х	X	х	х	х	x	8370.33	
7	Outbound	x	Х	х	X	х	Х	Х	X	3730.72	

Source: own calculation based on data from NSI, WTTC x does not apply.

In 2018 foreigners spending were 6.21 % more than 2017 and over 32 % more than 2008. About 70-75 % of inbound expenditure were spent for tourism characteristic products – 33 % for food and beverage, 21 % for accommodation, 11 % for transport, 9 % for cultural services and over 20 % for other consumption products.

In term of the expenditures of resident in the country and abroad it is shown that they spent primary for accommodation and food (**Table 2**) in both – Bulgaria and abroad, spent more money for cultural services in abroad.

According to WTTC it is expected in 2019 inbound tourism expenditure grow by 4.27 % to 8.7795 billion BGN and this is forecast to rise to 15.3437 billion BGN (13.06 % of export) in 2028. In relation to domestic and outbound tourism expenditures it is expected to increase to 1.6512 and 4.0293 billion BGN in

2019, respectively. This is forecast that expenditure of two forms of tourism will slightly grow in the next ten years to 2.613 billion BGN (1.52 % of GDP) for domestic tourism and 6.02 billion BGN 92.67 % of GDP) for outbound tourism.

At a macro-economic level, the growth of tourism in last ten years was found that resulted in an increase of the tourism's contribution to the development of the country. In 2016, 15.19 % enterprises from Bulgarian's non-financial business economy belonged to the tourism industries (**Table 3**). These 336 041 enterprises employed 1.9 million persons. Enterprises in industries with tourism related activities accounted for 13.77 % of the persons employed in the non-financial business economy and 40.25 % of persons employed in the services sector.

Table 3. Main economic indicators for the tourism industries of Bulgaria, 2008/2016

Indicators	Number of enterprises		Turnover (million euro)		Value added at factor cost (million euro)		Persons employed (number)	
Sectors/Time	2008	2016	2008	2016	2008	2016	2008	2016
Total non-financial business economy (1)	276717	336041	106066	120068	18025	24803	2064627	1961520
Total services (2)	98336	141787	15064	20165	5545	8286	562702	671077
Total tourism industries (3)	39705	51048	5748	7814	1548	2400	243296	270081
Tourism industries (mainly tourism) (4)	4252	6729	1336	1854	353	555	45430	50507
Tourism industries (partially tourism) (5)	35453	44319	4412	5959	1195	1845	197866	219574
Transport related (total)	15003	19242	3760	4789	911	1389	104914	116115
Land transport and transport via pipelines (H49)	14916	19108	3046	4331	758	1304	96797	112406
Water transport (H50)	49	86	310	87	107	30	5451	1633
Air transport (H51)	38	48	404	371	47	55	2666	2076
Accommodation (I55)	2 992	4 767	606	934	269	441	36943	42207
Food and beverage (total) (I56)	19180	22265	885	1294	240	377	91979	100578
Rental and leasing activities (N77)	1308	2860	171	248	91	134	3639	4957
Travel agency, tour operator reservation service and related activities (N79)	1222	914	326	549	38	60	5821	6224

Note: UNWTO tourism industries

Source: Own calculation based on data from Eurostat

⁽¹⁾ NACE sections: B-N_S95_X_K (Total business economy; repair of computers, personal and household goods; except financial and insurance activities).

⁽²⁾ NACE sections: H, I, J, L, M, N, S95.

⁽³⁾ NACE sections: H49, H50, H51, I55, I56, N77 and division N79.

⁽⁴⁾ NACE sections: H51, I55 and N79.(5) NACE sections: H49, H50, I56, N77

The tourism industries' shares of total turnover and value added at factor cost accounting for 6.51 % of the turnover and 9.68 % of the value added of the non-financial business economy in 2016. These figures very likely reflect the main features of many tourism industries - the higher share of micro, small and medium-sized enterprises and the level of part-time employment.

In **Table 3** it is shown that the main part of these figures is generated by industries where the customers are likely to be a mix of tourists and non-tourists, e. g. "partially tourism". For instance, 219 574 persons are employed in partially tourism that accounted 76.27 % of turnover of tourism industries and 76.88 % of total tourism's value added in 2016.

From 2008 to 2016 the sectors of tourism industries growth. Tourism industries (mainly and partially) showed a stronger growth than the total economy for all indicators concerned. Looking at those industries that are 'mainly tourism' the value added recorded a growth of +57.09 % between 2008 and 2016, the number of enterprises grew by +58.25 %, the turnover by +38.82 % and the number of persons employed by +11.18 % (for the total economy the corresponding growth rates were +37.6 %, +21.44 %, +13.2 % and -5 % respectively)

Analysis by subsectors

The main part of the enterprises in the tourism industries operated in accommodation (NACE I55) and food and beverage serving activities (NACE I56): 9 % and 44 % respectively in 2016 (**Table 3**) and the number of persons employed in them accounted 53 % of total one in tourism industries. However, in terms of turnover and value added, their share was much lower (28.52 % of turnover, 34 % of value added).

The turnover and value added of passenger transport related industries (parts of NACE H49, H50, H51) represented 61.29 % of the turnover for all tourism industries and 57.87 % of the total value added of tourism industries: in 2016 over 90 % of this share came from the subsector of land transport (NACE H49) which is respectively, 42 % and 72 % more than the figures from 2008.

Travel agencies, tour operators and other related activities (NACE N79) and Rental and leasing activities (NACE N77) recorded a turnover of 549 and 248 million euro in 2016, respectively, an increase by 68% and 45%

compared to 2008. These activities represented 10 % of the turnover in tourism industries, compared with a 8 % share in value added at factor cost, 4 % share in employment and 7.5 % in number of enterprises

Driving Forces for Sustainable Tourism.

Alongside an economic dimensions, sustainable tourism has an economic-social and ecological components due to it is known that if the one of three problems could be solved the other two need to be solved too. **Table 4** presents the main driving forces for sustainable tourism and related to them social and ecological components. Part of the indicators used in it are taken from DPSIR framework.

Looking at the data in table it can be seen that capacity of beds in hotels and similar establishment over the past ten years (2008-2018) is relatively constant – about 0.05 bed per inhabitant. Results lead to the conclusion that no extra pressure on the environment is expected in near future but emerge the need for diversification of the tourist product to better economic performance.

According to latest Eurostat data, the number of trips made by different modes of transport shows that a major share of total trips is made by road transport (93.14% in 2017 including 16.22% by bus), the share of bus transport decreases which is opposite of transport with a private car. It is noticed also a negative dynamic in trips made by train transport. This could have a negative impact on the environment. The Bulgarian government has to modernize and promote the use of rail transport which has a positive economic impact on national budget and rate of employment.

In 2018 Tourism generated 1.61% more jobs directly or 93 026 jobs than 2017 (2.94 % of total employment) and its total contribution was 346 794 jobs (10.95 % of total employment). The shares are rising but still could not reach the pre-crisis level from 2008 – tourism's direct contribution was 104 490 jobs (decrease of 11 % compared to 2008) and total contribution was 422 662 jobs (decrease of 18 %). According to WTTC in 2019 Tourism will account for 93 273 jobs directly and 347 412 total jobs. This is forecast that direct jobs to grow by 2.75% average over the next ten years and reach 4.14 % of total employment (121 953 jobs) and total jobs to grow by 1.33 % average and to support 395 690 jobs (13.46 % of total employment) by 2028. According to NSI the number of seasonal jobs in tourism are expected to decrease gradually from 19 % of all persons employed in tourism in 2019 to 15

% in 2030. The actual and expected increase of both a direct and total contribution of Tourism to employment will lead to rising incomes and living standards of the population.

Table 4. Driving forces for sustainable tourism of Bulgaria for period 2008-2018

Table 4. Driving forces for sustainable tourism of Bulgaria for period 2008-2018											
Driving Forces	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
1. Number of beds in hotels and similar establishments by inhabitants (ratio)											
	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.05	0.05	0.05	0.05
2. Number of trips by means of transport - % of trips made by:											
plane	:	:	:	:	4.66	4.12	4.44	4.83	5.92	4.65	:
road transport	:	:	:	:	90.60	91.20	92.05	93.02	91.16	93.14	:
incl. bus, coach	:	·	:	:	23.44	19.46	20.57	18.25	17.97	16.22	:
train	:	:	:	:	4.75	4.68	3.51	2.12	2.92	2.21	:
3. Tourism-related employment (% of total empl.)											
	4.38	4.93	5.14	5.47	5.40	5.34	5.23	5.14	5.36	6.11	6.03
4. Total Tourisi		1		`	1		ı	T	ı	T	,
	12.58	11.54	10.47	10.08	9.73	10.76	10.73	9.96	10.50	10.75	10.95
5. Household co	nsumpti	on expe	nditure o	on touris	m (perce	ntage of t	total)	Π	ı	Π	1
Food and beverages	20.4	18.8	19.6	19	18.4	18.5	19.1	19.4	19.5	19.2	:
Transport	15.8	16.4	15.9	15.4	15.9	15.2	14.8	15.1	14	13.9	:
Recreation and culture	7.9	7.3	7.6	7.1	6.7	7.1	7.5	7.6	7.8	7.9	:
Restaurants and hotels	5.6	5.8	6	6.6	7.1	6.9	7.2	7.1	6.6	6.9	:
6. Tourism shar	re of GD	P, % of	GDP (di	rect)							
	3.35	3.15	2.88	2.90	2.85	3.07	3.10	2.77	3.36	3.09	3.11
7. Total Tourisi	m contril	bution to	o GDP, %	% of GDI	P						
	13.65	12.37	10.97	10.77	10.39	11.47	11.61	10.76	11.25	11.53	11.71
8. Number of to	ourism o	vernight	stays in	various 1	types of a	ccommo	dation, t	housand	number		
	11802	9472	10565	12461	13451	14370	14078	13352	16151	17106	17749
9. Bed-places in		1			1			r	.	r	
	277	287	284	283	301	302	314	322	328	349	336
10. Net occupancy rate of bedrooms in hotels and similar accommodation (ratio)											
44 59 4 5 4	42.67	32.96	37.25	43.99	44.67	47.52	44.80	41.41	49.20	49.05	52.89
11. Total tourism gross fixed capital formation of tourism industries and other industries (% of total investment)											
	8.19	5.82	5.94	6.20	6.22	6.51	6.86	7.25	7.16	7.46	7.40
12. Expenditure to maintain / restore cultural and historical heritage, billion BGN											
	0.05	0.05	0.05	0.05	0.05	0.06	0.06	0.06	0.06	0.07	0.08

Source: Own calculation based on data from NSI, Infostat, Eurostat, OECD, World bank, WTTC, SNA

From 2008 to 2017 there is a slightly decrease in household expenditure on food and beverage and transport reached 19.2 % and 14 % relatively in 2017. These results are logical given the above employment's results. In the other hand the share on household spending on restaurants and hotels increase to 7 % in 2017,

whereas spending on recreation and culture stays relatively constant (8 %).

Increasing employment is linked to increasing production. The direct contribution of Tourism to GDP in 2018 was 3 349.86 million BGN (3.11 % of GDP), which is an increase of 3.81 % related to 2017. The figures for total

^{: -} does not apply

contribution of Tourism to GDP are 12 625.6 million BGN (11.71 % of GDP), an increase of 4.86 % related to previous year. WTTC expected in 2019 the direct contribution to GDP to grow by 2.28% to 3 530.38 million BGN and total contribution to reach to 13 325.6 million BGN. This is forecast that direct and total contribution to GDP to rise to 5 992.93 million BGN (3.66 % of total GDP) and 21 907.6 million BGN (13.39 % of total GDP) in 2028, relatively. The actual and expected increase of both a direct and total contribution of Tourism to GDP will lead to improving the country's economic activities and social welfare.

In 2018 compared to 2008 the number of overnight stays in various types accommodation raised by 50 % to 17 748 925. It is also noticed an increase in the number of bed-places by 21 % for the reference period. The net occupancy rate of bed-places reached 53 % in 2018, an increase of 24 % compared to 2008. From economic point of view, this has a positive impact on whole regional economy but from ecological point of view this may lead to an increase of pressure on the environment. This emerge the needs for diversification of tourist product and prolong the tourist season through the whole year which is associated with more investment. In 2018 total tourism gross fixed capital formation was 1 567.29 million BGN (7.39 % of total investment). This is an increase by 9.04 % compared to 2017 but a decrease of 20 % compared to 2008). Tourism is expected to attract capital investment of 1 653.22 million BGN (7.27 % of total investment) in 2019 and rise by 3 % average over the next ten years to 2 558.24 million BGN.

The government spending to maintain/restore cultural and historical heritage are important for the development of Tourism. Expenditure to maintain / restore cultural and historical heritage was 800 million BGN (3.34 % of total government individual expenditure) in 2018, 10.82 % more than 2017 and 35.7 % more than 2008. It is expected these spending to grow by 5 % to reach 3.55 % of total government individual expenditure in 2019 and is it forecast to rise to 126.657 million BGN in 2028, an increase of 2.86 % average over the next ten years.

CONCLUSIONS

The overall comparison of the selected indicators for the evaluation of sustainable development of tourism in Bulgaria

demonstrated that the development is quite stable.

The conducted analysis allows the author to formulate the following conclusions:

- The growth of Bulgarian tourism in the last ten years results in an increase of tourism's contribution to the development of the country. Tourism sector forms almost 12 % of country's GDP, 11% of employment, over 28 % of value added and over 7 % of total investments for the reference period. This is forecast that Tourism sector will show positive trends in shares of country's GDP, employment and investments in the next ten years. That will lead to improving the living standard of tourism-based-population and economic growth;
- Bulgaria has a potential to develop an alternative forms of tourism business, cultural, spa and eco, that will reduce seasonality dependence of the tourism and number of part-time employed and lead to diversification of tourist product. In the reference period, the country was established as a favorable tourist destination for meetings and congresses at international and national level due to a remarkable growth shown by visitors that came by professional purpose and also high share of total visitors traveled by other purpose;
- The country has enough number of accommodation beds and hotels. The main reason for unoccupied capacity is due to the seasonality of tourism Bulgaria. in Diversification of the tourist product and prolong the active season will lead to higher occupancy of accommodation establishment and hence increasing economic of performance;
- The key factor for developing of sustainable tourism is the good condition of the country's transport system. In the last decade the major road infrastructure was developed that result in changes in the number of trips made by different modes of transport. Data shows that both Bulgarian and foreigners travelers prefer road transport due to easy access to different destinations. In the next years, it is important for Bulgaria to modernize and promote the use of rail transport which has a less harmful impact on the environment.

The assessment of economic dimensions of sustainable tourism in Bulgaria revealed that the tourism sector was driver for recovery of the economy from the financial crisis from 2008 and booster for regional and national prosperity, rising of living standard and well-

being of the population. As Bulgaria is at its early stages of development of sustainable tourism the responsible authorities have to provide a favorable environment and business area for developing sustainable and competitive tourism and strive for "proecological" policy that will meet needs of present and future generations.

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